**Date**: July 10, 2023 - 7:00 PM

**Meeting Name:** AGSA July Board Meeting

**Location:**  PTSC - Fieldhouse

**Invitees:**

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| **EXECUTIVE BOARD** | **GENERAL BOARD** | |
| Marc Biga – President | | |
| Dave Lane – 1st VP | Brian Schwartz – Umpire & Facility Manager | |
| Brandon Steinbrecher – 2nd VP | Mike Moellers – Equipment Manger | Eric Hogan – Special Events Coordinator |
| Ryan Grant – Apparel Manager | |
| Jason Becker – Treasurer | Adam Bentz – Fundraising Manager |  |
| Crystal Vitzthum – Secretary | Erin Kean – Promotions Manager | |
| Stacey Munger – Competitive Commissioner | Joe Ford – Competitive League Registrar | Mitch Prashak – Developmental Coordinator |
| James Crosby – Rec Commissioner | Troy Keuning – Recreation League Registrar | |

**Agenda**

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|  | **Discussion/Topics** |
| **Call to Order**  **7:12 pm** | * Introductions of guests   + Rebecca Hicks (Concession Stand Manager)   + Brent Carr – Requesting additional info regarding daughter’s placement in 12U division. Communicating to parents/organization next year. Coaches need to communicate with the players & where they stand on the team. Board will add to Coaching Development.   + Jerrad Bourne (Treasurer Candidate)   + Ankeny Centennial Softball Players – Thank you for sponsoring 2023 team! * Marc Biga, Dave Lane, Brandon Steinbrecher, Jason Becker, Crystal Vitzthum, Stacey Munger, James Crosby, Brian Schwartz, Mike Moellers, Ryan Grant, Adam Bentz, Erin Kean, Joe Ford, Mitch Prashak, Troy Keuning |
| **Concessions** | * Rebecca Hicks   + Concessions Updates – Freeze dried candy made by a local Ankeny kid, a big seller. Always looking for new ideas. Health Inspections have been updated & are in the process of being taken care of. Sales up 25% from last year.   + Board Feedback – Great job using PA system to help keep complex updated on rain delays. Look at staying open later for Rec season. Staff concession stands during 2024 tryouts. |
| **Treasurer Report** | * Update – June registrations just under $50K, Additional income will come in the next few months. Concession Income $48K with $38K expenses. Tournaments expenses close to $16K. Teams that are over budget have been notified to reimburse organization. USSSA National Elite Tournament refunds came in & will pay remaining expenses next month. Elite Slam & Ankeny Classic awards expenses still out. Elite – Hawkettes & Jags will be finalizing remaining funds. * Golf Cart Repair – look at adding distilled water to the battery. Check into getting cart looked at end of the season. |
| **Development** | * Tryout Process Recap – Next year look at a baseline for evaluations. Coaches need to look at players & not have them split up on different fields.   + Ideas for next year – Coaches watching other teams play prior to tryouts.   + Evaluations – Coaches players evaluations help with forming teams. |
| **Competitive** | * Bid Process Recap – Stacey Munger updated with 24 teams. Will communicate next year that when a team pre-bids a team, will inform parents that team is not an option to get a bid from.   6U team still forming & will not play until Spring 2024.  7U – 2 teams, 8U – 4 teams, 9U – 5 teams, 10U – 2 teams, 11U – 4 teams, 12U – 4 teams, 13U – 2 teams   * Pictures / Banner Timing – look at keeping at same time |
| **Apparel** | * Uniform Store – Last week of July. Will be adding new white sleeve & black sleeve jersey for teams to have as optional. Uniform fitting will be week of July 24tt . * Game One Demo – options for having inventory available year-round for purchase to have directly shipped. Will have Sportsplex see if they can provide a 24-hour store option. |
| **Rec Report** | * Updates – 462 players registered. Mike & Joe got all the rec bags ready to go. Coaches Meeting on July 17th 5-7pm at Equipment Shed. Practices start July 25th. Will utilize concession stand if need to finish handing out T-shirts & charge $20 for set. Look at having a donation opportunity for old equipment to be used for new rec players – look at Spring 2024.   + Field Captain Scheduling – will send out later to have Board Members sign up. |
| **Fundraising** | * Rec Fall Fundraiser Prep – tickets ordered. Rec Tournament on September 16th. Will do drawings for the winners the week leading up to tournament. Set a date/time to have collected from players. * Competitive Fall Fundraiser Committee Update – 99 pledges, go fund me page for new batting cages at PRSC, sponsors for cages. Will keep looking at options. * Sponsorship Program - $200 for Jags |
| **Marketing** | * Sponsorships * Website Updates |
| **Calendar Updates** | * Open Discussion of upcoming dates |
| **President’s Newsletter** | * Items to include – Send them to Marc Biga. |
| **End of Meeting**  **9:05pm** | * Adam Bentz made a motion to adjourn the meeting. 2nd by Ryan Grant. Motion approved. |
| **Additional Motions** |  |

Next General Board Meeting: **Monday, August 7, 2023 - 7pm @ PTSC Fieldhouse**